

SYLLABUS
BUSINESS LAW - MGMT 2050
Spring 2012

INSTRUCTORS:

Gary G. Kuhlmann
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OFFICE HOURS:

Room 341 or 107 South 1470 East, Suite 105
By appointment only

CLASS TIME:

Monday, Wednesday and Friday, 8:00 - 8:50 a.m.

CREDIT:

3 Semester Hours

TEXT:

Beatty and Samuelson
Legal Environment (4th edition)

COURSE DESCRIPTION:

Required of students pursuing School of Business majors; open to other interested students. Surveys legal environment for business majors with an introduction to the legal system, including dispute resolution, property, crimes, fundamental principles of tort liability, government regulation of enterprise and individuals, contracts and sales.

COURSE OBJECTIVES:

Students successfully completing this course will gain an understanding of the legal principles which govern business entities and their operations and will specifically:

1. Have a basic understanding of the legal system of the United States.
2. Have an understanding of the principles and rules under which courts in the United States function.
3. Understand the role and impact of administrative agencies on business.
4. Know the basic principles relating to business crimes, the judicial process relating thereto, and possible punishments.
5. Gain an understanding of what constitutes a tort, the defenses thereto, and the impact such torts may have upon a business.
6. Understand the basic principles of contract formation, enforcement and breach.

7. Obtain a basic understanding of various provisions of the Uniform Commercial Code.
8. Understand principles relating to warranties and products liability.
9. Know the basic forms of business organizations and the advantages, disadvantages, rights and obligations with respect to each.
10. Understand the principles, rights and liabilities of ownership of real and personal property.
11. Understand the rules relating to the operation and enforcement of security interests in property.
12. Know basic provisions applicable to negotiable instruments and commercial paper.
13. Gain an understanding of the basic principles of bankruptcy.

ASSIGNMENTS:

Reading: Students will be required to read several chapters of the text each week to remain current with class discussions. Students will be advised of specific reading assignments. All reading should be done before scheduled classes so that all may follow and participate in class discussions.

Periodic Assignments: Assignments will be made on a periodic basis. Assignments will be announced in class. Assignments will be designed to aid in understanding the principles being studied at the time an assignment is given. Assignments will be completed outside of class and will be graded and included as part of the student's overall grade. Assignments must be turned in on time. Assignments received late will be subject to a reduction in score at the discretion of the instructors.

TESTS AND QUIZZES:

It is anticipated that several tests and quizzes will be given. Periodic unannounced quizzes will be given for the reading material assigned for the day's class. Tests (other than the midterm and final) will cover only materials studied since the last test. Cumulative midterm and final examinations will also be given.

If any test must be taken early or late, except in emergency situations, you must let me know **before** the day of the test or ten percent will be deducted from your test score. You will be responsible for rescheduling the taking of the test. Tests taken more than 2 school days from the date a test is given, are subject to an additional ten percent deduction for **each day** until the test is taken. Except in emergency situations, if notice is not received before the date of the test, you **will not** be allowed to take the test.

Quizzes may not be made up.

GRADING AND GRADE DETERMINATION:

Assignments		20%		94% -
		100% = A		
Quizzes and Tests		30%		90% - 93%
		= A-		
Mid-term Exam		25%		87% - 89%
		= B+		
Final Exam	<u>25%</u>		84% - 86%	= B
	100%			80% - 83% = B-
			77% - 79%	= C+
			74% - 76%	= C
			70% - 73%	= C-
			67% - 69%	= D+
			64% - 66%	= D
			60% - 63%	= D-
			0% - 59%	= F

DSC POLICIES:

College approved absences: Dixie College Policy explains in detail what needs to happen if you anticipate being absent from class because of a college-sponsored activity (athletic events, club activities, field trips for other classes, etc). Please read this information and follow the instructions carefully! The policy can be found at: <http://www.dixie.edu/humanres/policy/sec5/523.html>.

Classroom expectations: It is the responsibility of an instructor to manage the classroom environment to ensure a good learning climate for all students. This means not talking when the teacher is talking, following instructions, and speaking and acting respectfully to the professor and fellow students. If your behavior is disruptive, I will first let you know verbally that you are behaving inappropriately. If it continues, I will send you written notice that your behavior must change. As a last resort, I will drop you from the class. For more details, please see the disruptive behavior policy at: <http://www.dixie.edu/humanres/policy/sec3/334.html>.

Academic integrity: I believe that most students are honest, and I don't want to punish everyone for the few that aren't. However, I will not tolerate cheating, and if I discover that it has occurred, a zero grade will be given for that assignment or exam, and you will not be allowed to make it up. Repeated or aggravated offenses will result in failing the course. Any time you take credit for work you did not do, you are cheating. This includes getting the answers to homework problems from someone else, copying information from a library or internet source and presenting it as if it were your own words (plagiarism), looking at someone else's answers on an exam, and asking someone who has already taken a test about what questions it contains. For more details, please see the academic integrity policy at: <http://library.dixie.edu/policies/studentcodesectionfour.pdf>.

Dmail: Important class and college information will be sent to your Dmail account. This information includes your DSC bill, financial aid/scholarship notices, notification of dropped classes, reminders of important dates and events, and other information critical to your success in this class and at DSC. All DSC students are automatically assigned a Dmail account. If you don't know your user name and password, go to www.dixie.edu and select "Dmail," for complete

instructions. You will be held responsible for information sent to your Dmail email, so please check it often.

Disability Accommodations: Students with medical, psychological, learning or other disabilities desiring reasonable academic adjustment, accommodations, or auxiliary aids to be successful in this class will need to contact the DISABILITY RESOURCE CENTER Coordinator (Baako Wahabu) for eligibility determination. Proper documentation of impairment is required in order to receive services or accommodations. DRC is located next in the North Plaza Building. Visit or call 652-7516 to schedule appointment to discuss the process. DRC Coordinator determines eligibility for and authorizes the provision of services.

College resources: Several college resources are available to help you succeed. Check out the links for each one to get more information. If you need help understanding the content of your courses, go to the Tutoring Center located in the Browning Learning Center, Room 105. There is a schedule of what courses have tutors at what times outside the door. You can also visit them online at <http://dsc.dixie.edu/tutoring/>. If you need help writing papers, go to the Writing Center in the Browning Learning Center, Room 105. You can also visit them online at http://new.dixie.edu/english/dsc_writing_center.php. If you need to use a computer to do schoolwork on campus, go to the Computer Center in the Smith Computer Center or the Library basement. If you are assigned to take a test in the Testing Center, go to the North Plaza. You can get information on their website at <http://new.dixie.edu/testing/>. The Library has all kinds of information and resources. Visit the Val Browning Library or go to the library website at <http://library.dixie.edu/>.

Important DSC dates to remember:

Jan 9	Classwork starts
Jan 11	Last day to add without a signature
Jan 16	Martin Luther King Day
Jan 17	Drop/Audit fee begins (\$10 per class)
Jan 24	\$50 Late registration/payment fee
Jan 30	Graduation Application deadline
Jan 31	Pell Grant census
Jan 31	Last day for refund
Jan 31	Last day to drop without a "W" grade
Feb 1	Courses dropped for non-payment
Feb 3	Last day to add classes
Feb 20	President's Day
Mar 2	Last day to drop or audit classes
Mar 12 - 16	Spring Break
Apr 6	Last day for complete withdrawal
Apr 26	Last day of classes

BUSINESS LAW TENTATIVE SCHEDULE

<u>DATE</u>	<u>CHAPTER</u>
01-09-12	Introduction

01-11-12	Chapter 1
01-13-12	Chapter 1 continued
01-16-12	Martin Luther King Jr. Day
01-18-12	Chapter 2
01-20-12	Chapter 3
01-23-12	Chapter 3 continued
	Test 1
01-25-12	Chapter 4
01-27-12	Chapter 4 continued
01-30-12	Chapter 5
02-01-12	Chapter 5 continued
02-03-12	Chapter 6
02-06-12	Chapter 6 continued
	Test 2
02-08-12	Chapter 7
02-10-12	Chapter 7 continued
02-13-12	Chapter 9
02-15-12	Chapter 9 continued
	Midterm
02-17-12	Chapter 10
02-20-12	President's Day
02-22-12	Chapter 11
02-24-12	Chapter 12
02-27-12	Chapter 13
02-29-12	Chapter 13 continued
03-02-12	Chapter 14
03-05-12	Chapter 14 continued
	Test 3
03-07-12	Chapter 15
03-09-12	Chapter 15 continued
03-12-12	Spring Break
03-14-12	Spring Break
03-16-12	Spring Break
03-19-12	Chapter 16
03-21-12	Chapter 17
03-23-12	Chapter 17 continued
03-26-12	Chapter 18
03-28-12	Chapter 18 continued
03-30-12	Chapter 19
04-02-12	Chapter 20
04-04-12	Chapter 20 continued
04-06-12	Chapter 21
	Test 4
04-09-12	Chapter 22
04-11-12	Chapter 23
04-13-12	Chapter 24
04-16-12	Chapter 24 continued
04-18-12	Chapter 25

04-20-12
04-23-12
04-25-12
05-02-12

Chapter 26
Open Date
Open Date
FINAL @ 7:30 a.m.